Dear VECF Stakeholders:

At the close of FY22, the Virginia Early Childhood Foundation finds itself once again in a “hinge” position of both recognizing progress made over the past year as well as forecasting what’s to come.

**Regaining Footing:** As the world has passed the low point of the COVID-19 era and begun to see more normal times, VECF has been both humbled and proud to continue to advance the reimagination of Virginia’s early childhood education system. Recognizing the challenges from limited access to early childhood education services and opportunities for parents to rejoin the workforce and provide for their families, VECF has continued to incubate innovation and grow the [Mixed Delivery preschool program](#). Mixed Delivery is the exemplar of Virginia’s public-private parent choice system, serving nearly 1300 children in FY22, having grown from serving 250 children in FY21, and planning to serve 2000 children (including 200 children under the age of three) in FY23.

VECF has taken the lead in ensuring on-the-ground quality supports for all publicly funded early childhood education classrooms in the Commonwealth by launching [Ready Regions](#) as the newest iteration of our Smart Beginnings network. Nine high-capacity lead agencies advance and coordinate public-private partnerships across their regional footprints with an emphatic focus on ensuring that children’s experiences in publicly funded classrooms can be game-changing. Especially with the learning setbacks faced during the pandemic, these environments and experiences are all the more important for a generation of Virginia’s youngest learners.

All of our work is grounded in a commitment to more precisely understand the needs and preferences of parents through family engagement, data collection, analysis, and research so that we can design and deliver an early childhood system that works for Virginia’s children and families.

**Forecasting the Future:** VECF takes seriously its role as honest broker and innovator for Virginia’s public-private early childhood system. Working with our coalition of 30+ organizational members of the [Virginia Promise Partnership](#), we have developed Virginia’s roadmap to affordable, accessible quality child care for all Virginia families by 2030. We have championed development of a cost estimate over three phases of effort to achieve the goal. As part of this role, we are committed to prudent forecasting and advocating for investments and policy priorities that Virginia must address.

Comprehensive fiscal analysis and due diligence has clarified the fiscal cliff that Virginia’s early education system will face by FY25 due to the end of the federal COVID relief funds. Navigating the cliff is the next big hurdle and opportunity as Virginia progresses in building a strong, durable early childhood system that ensures Virginia reaps a triple-bottom line from investment:

- School-ready children;
- Work-ready parents;
- Thriving communities.

**Taking Care of Business:** VECF and partners earn and leverage resources to yield significant return on investment. In FY22, we secured additional resources to our base appropriation by a ratio of 46:1. With overhead at only 1.5% of our annual budget, we have intentionally directed resources into communities and innovative strategies that have supported access, quality, and accountability in Virginia’s early childhood system. Please visit [www.vecf.org](http://www.vecf.org) to learn more about our efforts in FY22.

While VECF’s vantage point of learning from the past and preparing for the future brings awesome responsibilities, we are grateful that investors and regional partners continue to place their confidence in our ability to serve well. It is only in collaboration with public and private partners, investors, the Administration and General Assembly, early childhood providers and families that we will continue to make progress and succeed with our profoundly important mission and vision.

With gratitude,

Robert Hurt
Chairman

Kathy Glazer
President
VECF’s Financial Stewardship

<table>
<thead>
<tr>
<th>Category</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash Grants &amp; Resources for</td>
<td>98%</td>
</tr>
<tr>
<td>Early Childhood System Priorities Statewide</td>
<td></td>
</tr>
<tr>
<td>Management &amp; General</td>
<td>0.5%</td>
</tr>
<tr>
<td>Public Awareness/Engagement</td>
<td>1.3%</td>
</tr>
<tr>
<td>Fundraising</td>
<td>0.2%</td>
</tr>
</tbody>
</table>

FY22 Program Expenses
$40,641,046

Base Appropriation
$1,250,000

Other Funds Leveraged by VECF and Local Initiatives
$41,787,064

Additional Funds Leveraged by VECF for VA
$15,333,127

FY22 Leveraged Funds for School Readiness in Virginia
$57,120,191
(46:1 RATIO FROM BASE APPROPRIATION)

VECF OFFICERS
Robert Hurt – Chairman
Liberty University
Richard Bynum – Vice Chairman
PNC Bank
Kevin Curtis – Treasurer
Dominion Energy
Dr. Cynthia Romero – Secretary
Eastern Virginia Medical School

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Ned W. Massee
Croatan Advisors

PRESIDENT
Kathy Glazer
### STATEMENT OF FINANCIAL POSITION
As of June 30, 2022

#### ASSETS

**Current Assets**
- Cash & Cash Equivalents: $2,239,752
- Cash Held for Others: 29,619,053
- Accounts Receivable
  - Grants Receivable: 7,781,402
  - Contributions Receivable: 2,379
  - Other Receivables: 48,623
- Prepaid Expenses: 46,887
- Other Assets: 3,767

**Total Current Assets**: $39,741,863

**Property and Equipment**
- Furniture & Fixtures: $43,967
- Accumulated Depreciation: (26,824)

**Total Property & Equipment**: 17,143

**Total Assets**: $39,759,006

#### LIABILITIES & NET ASSETS

**Current Liabilities**
- Accounts Payable: $445,095
- Grants Payable: 4,671,826
- Amounts Held for Others: 29,619,053
- Accrued Expenses: 148,113
- Line of Credit: 2,045,210

**Total Current Liabilities**: 36,929,297

**Net Assets**
- Without Donor Restrictions: $711,099
- With Donor Restrictions: 2,118,610

**Total Net Assets**: $2,829,709

**Total Liabilities & Net Assets**: $39,759,006

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### STATEMENT OF ACTIVITIES
Year Ended June 30, 2022

#### PUBLIC SUPPORT & REVENUE

**PUBLIC SUPPORT**
- Contributions
  - Individuals & Board Contributions: $52,205
  - Corporations: 453,500
  - Foundations & Organizations: 545,000

**Total Public Support**: 1,050,705

**Revenue**
- Government Grants: $40,148,002
- Interest Revenue: 574

**Total Revenue**: 40,148,576

**Total Support & Revenue**: $41,199,281

#### EXPENSES
- Program Services: $40,407,680
- Fundraising: 46,373
- Lobbying: 9,700
- Management & General: 177,293

**Total Expenses**: 40,641,046

**Change in Net Assets**: 558,235

**Net Assets, Beginning**: 2,271,474

**Net Assets, Ending**: $2,829,709
The Virginia Early Childhood Foundation is able to provide the vision and leadership essential to ensuring early childhood success because of the generosity and commitment of its funding partners. VECF proudly thanks and recognizes the following donors for their contributions between July 1, 2021 and June 30, 2022.

### STAKEHOLDERS ($1 MILLION +)
- US Administration for Children and Families through the Virginia Department of Social Services
  - Coronavirus Response and Relief Supplemental Act
  - Temporary Assistance to Needy Families
- US Administration for Children and Families through the Virginia Department of Education
  - Coronavirus Response and Relief Supplemental Act
  - Preschool Development Grant Birth-Five
- Virginia General Assembly through the Virginia Department of Education

### INVESTOR ($100,000-$999,999)
- Alliance for Early Success
- Centers for Disease Control and Prevention through The Nemours Foundation
- Community Foundation for a greater Richmond
- William R. Kenan, Jr. Charitable Trust
- Robins Foundation
- US Administration for Children and Families through the Virginia Department of Education
- Child Care Development Funds
- US Health Resources and Services Administration through the Virginia Department of Health
- Title V Maternal and Child Health Block Grant
- US Administration for Children and Families through the Virginia Department of Education
  - Coronavirus Response and Relief Supplemental Act

### CAPACITY ($50,000-$99,999)
- Adiuvars
- Dominion Energy
- Huntington Ingalls Industries

### INNOVATOR ($25,000-$49,999)
- The Bob and Anna Lou Schaberg Foundation

### QUALITY CHAMPION ($10,000-$24,999)
- PNC Financial Services Corp.
- Truist Bank

### CONVENER ($5,000-$9,999)
- Bank of America
- Mike and Mary Chinn
- Paul and Tammy Koonce
- Bill and Karie Ermatinger

### PARTNER ($2,500-$4,999)
- Thomas and Nancy J. Chewning
- Fund of the Community Foundation for a greater Richmond
- Kevin Curtis
- Mary Washington Healthcare
- Wells Fargo

### PATRON ($1000-$2,499)
- Kartik Athreya
- Ballad Health
- Alexandra Brisky Cunningham
- Robert H. Dugger
- Mrs. Juanita L. Elquist
- Kathy V. Glazer
- Megan K. Healy and David Hallock
- The Haltom Family
- Bryan Hill
- Hunton Andrews Kurth, LLP
- Deborah Jonas
- Ned W. Massee
- Elizabeth and Wallace Milner
- William “Biff” Rees, MD, MBA
- The Ross Family Fund
- Camillie and Mike Royster
- Successful Innovations
- Gary and Janice Thomson
- Jim and Bobbie Ukrop

### BENEFACOR ($250-$999)
- Todd and Melissa Asbury
- Robin Grossman
- Robert Hurt
- Ken and Lauren Hutcheson
- Todd Norris
- Cynthia C. Romero, MD
- Shannon L. Rudisill
- Jamelle S. Wilson, Ph.D.
- Terri and Chris Ziegler

### FRIEND ($1-$249)
- Danny Avula
- Peter Blake and Mary Blanchard
- Karin and Churchill Bowles
- Sharon and Rob Brager
- Mollie Brooks
- Richard and Evelyn Bynum
- Vanessa Di Leo
- The Honorable James Dyke
- Emily Keenum
- Jenna Martin
- Daniel and Laura McGregor
- Lucy Wagner Mitzner
- Angela Rice
- Alyson Williams
- Catherine Worrell

### GIFTS IN HONOR

- **IN HONOR OF**
  - THE TALENTED VECF STAFF TEAM
  - Kathy Glazer

We have made every attempt to ensure the accuracy of this listing. If you notice an error, please contact us at (804) 358-8323.